Open Future Forum

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Executive AI Statistics

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November 2026 | Complete question registry | Murray Newlands | Open Future Forum

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About this publication: Open Future Forum publishes research for executive and investor audiences. Murray Newlands is its founder. This report separates OFF survey observations, external research, author analysis and illustrative scenarios. Vendor-authored guidance is identified as such and does not constitute an independent product assessment. The collection and supporting methods are available through the OFF research index: https://openfutureforum.com/research/

20 complete question distributions, derived measures, historical comparisons and source provenance.

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Using this registry

Every percentage has its own question or derived base. Stable IDs connect the narrative reports to counts. Multiple selections use any mention and can total more than 100%. Whole percentages use half-up rounding. Complete options, unknowns and not-applicable answers are retained. A publication month is not an observation month.

The supplied 69 exports include 11 byte-identical exclusions, leaving 58 retained exports, of which 56 are nonempty. A roster is not automatically a research instrument. No network-growth headline is published because file coverage differs from the October package. The source manifest records each file separately.

The core historical distributions were reconciled against the published undated aggregate snapshot. That snapshot has October-compatible question bases and a network record of 49 files. Its raw combination labels were normalized to any mention before comparison. All 19 mapped question distributions match when added cohorts are excluded from the current exports. This validates the reconstructed counts; it does not prove that no answer was edited after its original registration.

Calculation conventions

Exclude invited-only rows and records after the cutoff. Deduplicate separately per question using normalized email, retaining the latest eligible nonblank answer by registration timestamp, then stable filename and row order. A later blank does not erase an earlier answer. Log conflicting answers and timestamp ties. No missing identifiers or unmapped options were detected in this run. Registration timestamps are not answer-edit timestamps.

Use n>=40 for descriptive headlines; label n=10-39 subgroups directional; avoid percentage comparisons for subgroup bases below ten. Small option counts within a full distribution are not treated as independent subgroups. Selective event/application samples do not support a probability-sample margin of error, market prevalence, company-level ROI, causation or an inferred transition history.

The COST question asks about real-time visibility into AI running costs. It does not establish workflow attribution. PAY asks when measurable return is expected. It does not necessarily mean full investment recovery. These wording limits apply throughout the collection.

Question dictionary and complete distributions

FUND: Your AI budget this year is mostly...

Status: carried forward; recalculated from November export. Base: 389. Multi-select: any mention. Selected-record registration dates (UTC): 2026-05-13 to 2026-09-22. Source IDs: SRC02, SRC11, SRC20, SRC25.

Statistic ID	Exact option	Count	Base	Share
FUND-01	Net-new money	159	389	41%
FUND-02	Not sure / no AI budget yet	120	389	31%
FUND-03	Reallocated from other software	77	389	20%
FUND-04	Money we'd have spent on headcount	73	389	19%

Multiple-selection respondents: 37. Conflicting earlier answers encountered before latest-answer selection: 22. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

SIGN: Who signs off on a new AI purchase at your company?

Status: carried forward; recalculated from November export. Base: 467. Multi-select: any mention. Selected-record registration dates (UTC): 2026-05-13 to 2026-09-22. Source IDs: SRC02, SRC11, SRC20, SRC25, SRC32.

Statistic ID	Exact option	Count	Base	Share
SIGN-01	CEO	227	467	49%
SIGN-02	CFO or finance	144	467	31%
SIGN-03	CIO or CTO	79	467	17%
SIGN-04	Individual business unit	45	467	10%
SIGN-05	No single owner yet	60	467	13%

Multiple-selection respondents: 72. Conflicting earlier answers encountered before latest-answer selection: 29. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

BLOCK: The main thing stopping you spending more on AI is...

Status: carried forward; recalculated from November export. Base: 389. Multi-select: any mention. Selected-record registration dates (UTC): 2026-05-13 to 2026-09-22. Source IDs: SRC02, SRC11, SRC20, SRC25.

Statistic ID	Exact option	Count	Base	Share
BLOCK-01	Proving ROI	211	389	54%
BLOCK-02	Integration with existing systems	89	389	23%
BLOCK-03	Security and compliance	80	389	21%
BLOCK-04	Data readiness	79	389	20%
BLOCK-05	Talent	45	389	12%

Multiple-selection respondents: 75. Conflicting earlier answers encountered before latest-answer selection: 31. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

PAY: How soon do you expect measurable return on an AI investment?

Status: carried forward; recalculated from November export. Base: 389. Multi-select: any mention. Selected-record registration dates (UTC): 2026-05-13 to 2026-09-22. Source IDs: SRC02, SRC11, SRC20, SRC25.

Statistic ID	Exact option	Count	Base	Share
PAY-01	Under 6 months	208	389	53%
PAY-02	6 to 12 months	101	389	26%
PAY-03	12 to 24 months	37	389	10%
PAY-04	Not sure	53	389	14%

Multiple-selection respondents: 10. Conflicting earlier answers encountered before latest-answer selection: 22. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

SEC: What's the biggest AI security problem on your desk right now?

Status: updated cumulative. Base: 207. Multi-select: any mention. Selected-record registration dates (UTC): 2026-06-11 to 2026-10-28. Source IDs: SRC21, SRC22, SRC23, SRC24.

Statistic ID	Exact option	Count	Base	Share
SEC-01	Securing AI agents and their access	142	207	69%
SEC-02	Data leaking into AI models	52	207	25%
SEC-03	Shadow AI: tools the org uses without approval	49	207	24%
SEC-04	Attacks that use AI against us	42	207	20%
SEC-05	Nothing urgent yet	15	207	7%

Multiple-selection respondents: 57. Conflicting earlier answers encountered before latest-answer selection: 23. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

Added cohort SRC21

Base 65; registration range 2026-09-27 to 2026-10-28. This is an overlapping event cohort, not an independent monthly panel.

Option	Count	Base	Share
Securing AI agents and their access	45	65	69%
Data leaking into AI models	13	65	20%
Shadow AI: tools the org uses without approval	11	65	17%
Attacks that use AI against us	17	65	26%
Nothing urgent yet	5	65	8%

October-registration subset: n=56. This subset is defined by registration date only; its complete distribution is in aggregate JSON.

SECFUND: How is AI security funded on your team right now?

Status: updated cumulative. Base: 207. Multi-select: any mention. Selected-record registration dates (UTC): 2026-06-11 to 2026-10-28. Source IDs: SRC21, SRC22, SRC23, SRC24.

Statistic ID	Exact option	Count	Base	Share
SECFUND-01	Its own budget line	74	207	36%
SECFUND-02	Case by case, no dedicated funding	68	207	33%

Statistic ID	Exact option	Count	Base	Share
SECFUND-03	Carved out of the existing security budget	62	207	30%
SECFUND-04	No AI security spend yet	22	207	11%

Multiple-selection respondents: 18. Conflicting earlier answers encountered before latest-answer selection: 16. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

Added cohort SRC21

Base 65; registration range 2026-09-27 to 2026-10-28. This is an overlapping event cohort, not an independent monthly panel.

Option	Count	Base	Share
Its own budget line	26	65	40%
Case by case, no dedicated funding	18	65	28%
Carved out of the existing security budget	24	65	37%
No AI security spend yet	6	65	9%

October-registration subset: n=56. This subset is defined by registration date only; its complete distribution is in aggregate JSON.

MKTSTAGE: Where are you with agentic AI today?

Status: carried forward; recalculated from November export. Base: 230. Single selection. Selected-record registration dates (UTC): 2026-06-15 to 2026-07-29. Source IDs: SRC03.

Statistic ID	Exact option	Count	Base	Share
MKTSTAGE-01	Building agentic AI products	82	230	36%
MKTSTAGE-02	Piloting agents in a function or two	59	230	26%
MKTSTAGE-03	Running agents in production across the business	46	230	20%
MKTSTAGE-04	Still exploring, not deployed yet	43	230	19%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

MKT: Where is AI making the biggest difference in your marketing?

Status: updated cumulative. Base: 314. Multi-select: any mention. Selected-record registration dates (UTC): 2026-07-05 to 2026-10-22. Source IDs: SRC04, SRC43, SRC45.

Statistic ID	Exact option	Count	Base	Share
MKT-01	Doing the work of more people	141	314	45%
MKT-02	Creating content faster	141	314	45%
MKT-03	Knowing the customer better	130	314	41%
MKT-04	Nothing measurable yet	32	314	10%

Multiple-selection respondents: 97. Conflicting earlier answers encountered before latest-answer selection: 33. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

Added cohort SRC04

Base 118; registration range 2026-09-17 to 2026-10-22. This is an overlapping event cohort, not an independent monthly panel.

Option	Count	Base	Share
Doing the work of more people	50	118	42%
Creating content faster	57	118	48%
Knowing the customer better	47	118	40%
Nothing measurable yet	9	118	8%

October-registration subset: n=88. This subset is defined by registration date only; its complete distribution is in aggregate JSON.

PRICE: How do you charge for your product today?

Status: carried forward; recalculated from November export. Base: 148. Multi-select: any mention. Selected-record registration dates (UTC): 2026-06-23 to 2026-07-09. Source IDs: SRC67.

Statistic ID	Exact option	Count	Base	Share
PRICE-01	Usage-based	63	148	43%

Statistic ID	Exact option	Count	Base	Share
PRICE-02	Flat subscription	36	148	24%
PRICE-03	Outcome-based (you pay when it works)	35	148	24%
PRICE-04	Per seat	29	148	20%
PRICE-05	Not charging yet	12	148	8%

Multiple-selection respondents: 25. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

DOOR: Inside the company you sell to, who owns the buying decision?

Status: carried forward; recalculated from November export. Base: 148. Multi-select: any mention. Selected-record registration dates (UTC): 2026-06-23 to 2026-07-09. Source IDs: SRC67.

Statistic ID	Exact option	Count	Base	Share
DOOR-01	A business-unit leader	58	148	39%
DOOR-02	CIO or CTO	53	148	36%
DOOR-03	CFO or finance	41	148	28%
DOOR-04	Other	18	148	12%
DOOR-05	Individual users / bottom-up	16	148	11%
DOOR-06	Still figuring it out	6	148	4%

Multiple-selection respondents: 32. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

INVOWN: Across your portfolio, who increasingly owns the AI buying decision?

Status: updated cumulative. Base: 373. Multi-select: any mention. Selected-record registration dates (UTC): 2026-06-28 to 2026-10-22. Source IDs: SRC39, SRC40.

Statistic ID	Exact option	Count	Base	Share
INVOWN-01	The CEO	185	373	50%
INVOWN-02	The CIO or CTO	97	373	26%
INVOWN-03	The CFO / finance	43	373	12%
INVOWN-04	Individual teams, bottom-up	72	373	19%
INVOWN-05	Too early to say	62	373	17%

Multiple-selection respondents: 74. Conflicting earlier answers encountered before latest-answer selection: 16. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

Added cohort SRC40

Base 151; registration range 2026-08-20 to 2026-10-22. This is an overlapping event cohort, not an independent monthly panel.

Option	Count	Base	Share
The CEO	72	151	48%
The CIO or CTO	44	151	29%
The CFO / finance	19	151	13%
Individual teams, bottom-up	31	151	21%
Too early to say	12	151	8%

October-registration subset: n=68. This subset is defined by registration date only; its complete distribution is in aggregate JSON.

INVIMPACT: Across most of your portfolio, where is AI making the biggest difference?

Status: updated cumulative. Base: 364. Multi-select: any mention. Selected-record registration dates (UTC): 2026-06-28 to 2026-10-22. Source IDs: SRC39, SRC40.

Statistic ID	Exact option	Count	Base	Share
INVIMPACT-01	Better products	190	364	52%

Statistic ID	Exact option	Count	Base	Share
INVIMPACT-02	Cutting costs	141	364	39%
INVIMPACT-03	Helping customers	133	364	37%
INVIMPACT-04	Nothing measurable yet	51	364	14%

Multiple-selection respondents: 103. Conflicting earlier answers encountered before latest-answer selection: 15. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

Added cohort SRC40

Base 151; registration range 2026-08-20 to 2026-10-22. This is an overlapping event cohort, not an independent monthly panel.

Option	Count	Base	Share
Better products	83	151	55%
Cutting costs	65	151	43%
Helping customers	59	151	39%
Nothing measurable yet	17	151	11%

October-registration subset: n=69. This subset is defined by registration date only; its complete distribution is in aggregate JSON.

SEAT: Your seat

Status: carried forward; recalculated from November export. Base: 101. Single selection. Selected-record registration dates (UTC): 2026-08-30 to 2026-09-08. Source IDs: SRC32.

Statistic ID	Exact option	Count	Base	Share
SEAT-01	CEO or founder	36	101	36%
SEAT-02	Data or AI leader	23	101	23%
SEAT-03	CTO, CIO or engineering	16	101	16%
SEAT-04	Other	10	101	10%
SEAT-05	Investor	8	101	8%

Statistic ID	Exact option	Count	Base	Share
SEAT-06	CMO or marketing	4	101	4%
SEAT-07	CISO or security	2	101	2%
SEAT-08	Board director	2	101	2%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

MATURITY: Where is AI in your function today?

Status: carried forward; recalculated from November export. Base: 91. Single selection. Selected-record registration dates (UTC): 2026-08-30 to 2026-09-08. Source IDs: SRC32.

Statistic ID	Exact option	Count	Base	Share
MATURITY-01	Exploring	19	91	21%
MATURITY-02	Piloting	18	91	20%
MATURITY-03	Deployed in production	42	91	46%
MATURITY-04	Embedded (removing it would change our cost structure or hiring plan)	12	91	13%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

SPEND: Planned AI spend, next 12 months

Status: carried forward; recalculated from November export. Base: 76. Single selection. Selected-record registration dates (UTC): 2026-08-30 to 2026-09-08. Source IDs: SRC32.

Statistic ID	Exact option	Count	Base	Share
SPEND-01	Under $100K	31	76	41%
SPEND-02	$100K to $1M	17	76	22%
SPEND-03	$1M to $10M	9	76	12%

Statistic ID	Exact option	Count	Base	Share
SPEND-04	$10M to $100M	2	76	3%
SPEND-05	Over $100M	5	76	7%
SPEND-06	Not sure	12	76	16%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

COST: Do you have real-time visibility into what AI costs to run?

Status: carried forward; recalculated from November export. Base: 77. Single selection. Selected-record registration dates (UTC): 2026-08-30 to 2026-09-08. Source IDs: SRC32.

Statistic ID	Exact option	Count	Base	Share
COST-01	Yes	34	77	44%
COST-02	Partly	30	77	39%
COST-03	No	13	77	17%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

FLEET: How many AI agents does your organisation run in production today?

Status: carried forward; recalculated from November export. Base: 75. Single selection. Selected-record registration dates (UTC): 2026-08-30 to 2026-09-08. Source IDs: SRC32.

Statistic ID	Exact option	Count	Base	Share
FLEET-01	None	9	75	12%
FLEET-02	1 to 5	27	75	36%
FLEET-03	6 to 20	11	75	15%

Statistic ID	Exact option	Count	Base	Share
FLEET-04	More than 20	22	75	29%
FLEET-05	Not sure	6	75	8%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

BOTTLENECK: Where is the bottleneck for AI in production right now?

Status: carried forward; recalculated from November export. Base: 75. Multi-select: any mention. Selected-record registration dates (UTC): 2026-08-30 to 2026-09-08. Source IDs: SRC32.

Statistic ID	Exact option	Count	Base	Share
BOTTLENECK-01	Data access and quality	29	75	39%
BOTTLENECK-02	Compute	22	75	29%
BOTTLENECK-03	Integration with existing systems	21	75	28%
BOTTLENECK-04	Inference cost	19	75	25%
BOTTLENECK-05	Governance and approval	16	75	21%
BOTTLENECK-06	Agent identity and permissions	11	75	15%
BOTTLENECK-07	Talent	11	75	15%

Multiple-selection respondents: 32. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

ACCESS: How do your agents access enterprise data today?

Status: carried forward; recalculated from November export. Base: 71. Single selection. Selected-record registration dates (UTC): 2026-08-30 to 2026-09-08. Source IDs: SRC32.

Statistic ID	Exact option	Count	Base	Share
ACCESS-01	Per-agent credentials	24	71	34%

Statistic ID	Exact option	Count	Base	Share
ACCESS-02	Shared service accounts	18	71	25%
ACCESS-03	Delegated user identity	4	71	6%
ACCESS-04	Credential-free or brokered access	3	71	4%
ACCESS-05	Not applicable yet	22	71	31%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

FINSTAGE: Where is your team with AI today?

Status: carried forward; recalculated from November export. Base: 184. Single selection. Selected-record registration dates (UTC): 2026-06-07 to 2026-07-01. Source IDs: SRC25.

Statistic ID	Exact option	Count	Base	Share
FINSTAGE-01	Already running Claude or another AI tool	130	184	71%
FINSTAGE-02	Evaluating tools, haven't deployed yet	40	184	22%
FINSTAGE-03	Hasn't started	14	184	8%

Multiple-selection respondents: 0. Conflicting earlier answers encountered before latest-answer selection: 0. Conflicting equal-timestamp ties: 0. These conflict counts describe selection events, not unique people changing their minds.

Derived and applicable-base statistics

Positive-impact unions are calculated at respondent level. A positive option can coexist with nothing measurable. Do not calculate the union as 100 minus the nothing-measurable percentage. The cost/fleet result uses genuinely matched identifiers; it was already part of October analysis and is not claimed as new.

ID	Definition	Count	Base	Share
INVIMPACT_POSITIVE	Respondent-level union of the three positive impact options	321	364	88%
INVIMPACT_CONTRADICTORY	Positive option and nothing measurable selected together	8	364	2%

ID	Definition	Count	Base	Share
INVIMPACT_NONE_ONLY	Nothing measurable without a positive option	43	364	12%
MKT_POSITIVE	Respondent-level union of the three positive impact options	288	314	92%
MKT_CONTRADICTORY	Positive option and nothing measurable selected together	6	314	2%
MKT_NONE_ONLY	Nothing measurable without a positive option	26	314	8%
OPERATOR_COST_YES	Cost visibility among matched respondents reporting at least one production agent	30	60	50%
OPERATOR_COST_PARTLY	Cost visibility among matched respondents reporting at least one production agent	23	60	38%
OPERATOR_COST_NO	Cost visibility among matched respondents reporting at least one production agent	7	60	12%
MATCHED_FLEET_COST	Matched fleet/cost respondents reporting at least one production agent	60	75	80%
MATURITY_DEPLOYED_OR_EMBEDDED	Union of deployed and embedded, a cross-sectional count, not a transition rate	54	91	59%
ACCESS_APPLICABLE	Answers other than not applicable yet	49	71	69%
ACCESS_APPLICABLE_PER_AGENT	Per-agent credentials among applicable answers	24	49	49%
ACCESS_APPLICABLE_SHARED	Shared service accounts among applicable answers	18	49	37%
FLEET_AT_LEAST_ONE	Reported production fleet greater than zero; excludes none and not sure	60	75	80%
SPEND_AT_LEAST_100K	Planned next-12-month AI spend of at least $100K, including unknown in full base	33	76	43%
SPEND_AT_LEAST_1M	Planned next-12-month AI spend of at least $1M, including unknown in full base	16	76	21%

Operator question completion

The Enterprise AI at Microsoft export has 314 eligible non-invited application rows. Question bases range from 71 to 101. The table shows completion against that roster only; all substantive percentages retain their own question base. These are respondent answers, not verified company counts.

Question	Answer base	Eligible rows	Completion
SEAT	101	314	32.2%
MATURITY	91	314	29.0%
SPEND	76	314	24.2%
COST	77	314	24.5%
FLEET	75	314	23.9%
BOTTLENECK	75	314	23.9%
ACCESS	71	314	22.6%

Operator-specific purchase authority

This source-specific cut is part of SIGN, not an independent corroborating sample. SRC32, n=86, multi-select.

Option	Count	Base	Share
CEO	48	86	56%
CFO or finance	10	86	12%
CIO or CTO	24	86	28%
Individual business unit	13	86	15%
No single owner yet	11	86	13%

Reclassified historical title cuts

November keyword classifier v1 differs from the published October title classification. It checks the first available title field and applies precedence: CEO/chief executive/founder; finance/CFO/controller/treasurer; technology; investor/partner; other/unclassified. Mixed titles enter the first matching group. Titles are not independently verified. These cuts are historical reanalysis, not monthly sentiment change or matched CEO/CFO pairs.

SIGN_CEO/founder

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-16 to 2026-09-22.

Option	Count	Base	Any mention
CEO	98	132	74%
CFO or finance	31	132	23%
CIO or CTO	26	132	20%
Individual business unit	5	132	4%
No single owner yet	4	132	3%

SIGN_Other/unclassified

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-13 to 2026-09-22.

Option	Count	Base	Any mention
CEO	86	193	45%
CFO or finance	51	193	26%
CIO or CTO	31	193	16%
Individual business unit	27	193	14%
No single owner yet	28	193	15%

SIGN_Finance

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-29 to 2026-09-21.

Option	Count	Base	Any mention
CEO	20	72	28%
CFO or finance	47	72	65%
CIO or CTO	8	72	11%

Option	Count	Base	Any mention
Individual business unit	4	72	6%
No single owner yet	10	72	14%

SIGN_Technology

directional subgroup (n=10-39). Registration range: 2026-07-03 to 2026-09-08.

Option	Count	Base	Any mention
CEO	8	32	25%
CFO or finance	6	32	19%
CIO or CTO	11	32	34%
Individual business unit	6	32	19%
No single owner yet	8	32	25%

SIGN_Investor/partner

directional subgroup (n=10-39). Registration range: 2026-06-22 to 2026-09-21.

Option	Count	Base	Any mention
CEO	15	38	39%
CFO or finance	9	38	24%
CIO or CTO	3	38	8%
Individual business unit	3	38	8%
No single owner yet	10	38	26%

PAY_CEO/founder

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-16 to 2026-09-22.

Option	Count	Base	Any mention
Under 6 months	70	102	69%

Option	Count	Base	Any mention
6 to 12 months	24	102	24%
12 to 24 months	3	102	3%
Not sure	6	102	6%

PAY_Other/unclassified

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-13 to 2026-09-22.

Option	Count	Base	Any mention
Under 6 months	89	170	52%
6 to 12 months	41	170	24%
12 to 24 months	18	170	11%
Not sure	28	170	16%

PAY_Finance

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-29 to 2026-09-21.

Option	Count	Base	Any mention
Under 6 months	30	71	42%
6 to 12 months	26	71	37%
12 to 24 months	9	71	13%
Not sure	8	71	11%

PAY_Investor/partner

directional subgroup (n=10-39). Registration range: 2026-06-22 to 2026-09-21.

Option	Count	Base	Any mention
Under 6 months	15	34	44%

Option	Count	Base	Any mention
6 to 12 months	6	34	18%
12 to 24 months	5	34	15%
Not sure	8	34	24%

PAY_Technology

directional subgroup (n=10-39). Registration range: 2026-07-03 to 2026-08-19.

Option	Count	Base	Any mention
Under 6 months	4	12	33%
6 to 12 months	4	12	33%
12 to 24 months	2	12	17%
Not sure	3	12	25%

FUND_CEO/founder

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-16 to 2026-09-22.

Option	Count	Base	Any mention
Net-new money	39	102	38%
Not sure / no AI budget yet	25	102	25%
Reallocated from other software	16	102	16%
Money we'd have spent on headcount	30	102	29%

FUND_Other/unclassified

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-13 to 2026-09-22.

Option	Count	Base	Any mention
Net-new money	69	170	41%

Option	Count	Base	Any mention
Not sure / no AI budget yet	59	170	35%
Reallocated from other software	38	170	22%
Money we'd have spent on headcount	23	170	14%

FUND_Finance

descriptive subgroup (n>=40); selective, unverified title classification. Registration range: 2026-05-29 to 2026-09-21.

Option	Count	Base	Any mention
Net-new money	33	71	46%
Not sure / no AI budget yet	18	71	25%
Reallocated from other software	15	71	21%
Money we'd have spent on headcount	13	71	18%

FUND_Investor/partner

directional subgroup (n=10-39). Registration range: 2026-06-22 to 2026-09-21.

Option	Count	Base	Any mention
Net-new money	15	34	44%
Not sure / no AI budget yet	15	34	44%
Reallocated from other software	4	34	12%
Money we'd have spent on headcount	4	34	12%

FUND_Technology

directional subgroup (n=10-39). Registration range: 2026-07-03 to 2026-08-19.

Option	Count	Base	Any mention
Net-new money	3	12	25%
Not sure / no AI budget yet	3	12	25%

Option	Count	Base	Any mention
Reallocated from other software	4	12	33%
Money we'd have spent on headcount	3	12	25%

October-to-November change ledger

Differences below compare overlapping cumulative samples. They are descriptive arithmetic, not independent month-on-month effects. Historical baselines were reconstructed from the current exports with newly added cohorts excluded and reconciled to the published aggregate.

ID / option	October count/base	November count/base	Treatment
FUND / Net-new money	159/389	159/389	Carried forward; exact count/base reconciliation
FUND / Not sure / no AI budget yet	120/389	120/389	Carried forward; exact count/base reconciliation
FUND / Reallocated from other software	77/389	77/389	Carried forward; exact count/base reconciliation
FUND / Money we'd have spent on headcount	73/389	73/389	Carried forward; exact count/base reconciliation
SIGN / CEO	227/467	227/467	Carried forward; exact count/base reconciliation
SIGN / CFO or finance	144/467	144/467	Carried forward; exact count/base reconciliation
SIGN / CIO or CTO	79/467	79/467	Carried forward; exact count/base reconciliation
SIGN / Individual business unit	45/467	45/467	Carried forward; exact count/base reconciliation
SIGN / No single owner yet	60/467	60/467	Carried forward; exact count/base reconciliation
BLOCK / Proving ROI	211/389	211/389	Carried forward; exact count/base reconciliation
BLOCK / Integration with existing systems	89/389	89/389	Carried forward; exact count/base reconciliation

ID / option	October count/base	November count/base	Treatment
BLOCK / Security and compliance	80/389	80/389	Carried forward; exact count/base reconciliation
BLOCK / Data readiness	79/389	79/389	Carried forward; exact count/base reconciliation
BLOCK / Talent	45/389	45/389	Carried forward; exact count/base reconciliation
PAY / Under 6 months	208/389	208/389	Carried forward; exact count/base reconciliation
PAY / 6 to 12 months	101/389	101/389	Carried forward; exact count/base reconciliation
PAY / 12 to 24 months	37/389	37/389	Carried forward; exact count/base reconciliation
PAY / Not sure	53/389	53/389	Carried forward; exact count/base reconciliation
SEC / Securing AI agents and their access	103/151	142/207	Updated overlapping cumulative sample; not a monthly trend
SEC / Data leaking into AI models	44/151	52/207	Updated overlapping cumulative sample; not a monthly trend
SEC / Shadow AI: tools the org uses without approval	42/151	49/207	Updated overlapping cumulative sample; not a monthly trend
SEC / Attacks that use AI against us	29/151	42/207	Updated overlapping cumulative sample; not a monthly trend
SEC / Nothing urgent yet	10/151	15/207	Updated overlapping cumulative sample; not a monthly trend
SECFUND / Its own budget line	52/151	74/207	Updated overlapping cumulative sample; not a monthly trend
SECFUND / Case by case, no dedicated funding	53/151	68/207	Updated overlapping cumulative sample; not a monthly trend

ID / option	October count/base	November count/base	Treatment
SECFUND / Carved out of the existing security budget	40/151	62/207	Updated overlapping cumulative sample; not a monthly trend
SECFUND / No AI security spend yet	16/151	22/207	Updated overlapping cumulative sample; not a monthly trend
MKTSTAGE / Building agentic AI products	82/230	82/230	Carried forward; exact count/base reconciliation
MKTSTAGE / Piloting agents in a function or two	59/230	59/230	Carried forward; exact count/base reconciliation
MKTSTAGE / Running agents in production across the business	46/230	46/230	Carried forward; exact count/base reconciliation
MKTSTAGE / Still exploring, not deployed yet	43/230	43/230	Carried forward; exact count/base reconciliation
MKT / Doing the work of more people	101/218	141/314	Updated overlapping cumulative sample; not a monthly trend
MKT / Creating content faster	99/218	141/314	Updated overlapping cumulative sample; not a monthly trend
MKT / Knowing the customer better	94/218	130/314	Updated overlapping cumulative sample; not a monthly trend
MKT / Nothing measurable yet	25/218	32/314	Updated overlapping cumulative sample; not a monthly trend
PRICE / Usage-based	63/148	63/148	Carried forward; exact count/base reconciliation
PRICE / Flat subscription	36/148	36/148	Carried forward; exact count/base reconciliation
PRICE / Outcome-based (you pay when it works)	35/148	35/148	Carried forward; exact count/base reconciliation
PRICE / Per seat	29/148	29/148	Carried forward; exact count/base reconciliation
PRICE / Not charging yet	12/148	12/148	Carried forward; exact count/base reconciliation

ID / option	October count/base	November count/base	Treatment
DOOR / A business-unit leader	58/148	58/148	Carried forward; exact count/base reconciliation
DOOR / CIO or CTO	53/148	53/148	Carried forward; exact count/base reconciliation
DOOR / CFO or finance	41/148	41/148	Carried forward; exact count/base reconciliation
DOOR / Other	18/148	18/148	Carried forward; exact count/base reconciliation
DOOR / Individual users / bottom-up	16/148	16/148	Carried forward; exact count/base reconciliation
DOOR / Still figuring it out	6/148	6/148	Carried forward; exact count/base reconciliation
INVOWN / The CEO	124/245	185/373	Updated overlapping cumulative sample; not a monthly trend
INVOWN / The CIO or CTO	59/245	97/373	Updated overlapping cumulative sample; not a monthly trend
INVOWN / The CFO / finance	30/245	43/373	Updated overlapping cumulative sample; not a monthly trend
INVOWN / Individual teams, bottom-up	45/245	72/373	Updated overlapping cumulative sample; not a monthly trend
INVOWN / Too early to say	53/245	62/373	Updated overlapping cumulative sample; not a monthly trend
INVIMPACT / Better products	122/237	190/364	Updated overlapping cumulative sample; not a monthly trend
INVIMPACT / Cutting costs	83/237	141/364	Updated overlapping cumulative sample; not a monthly trend
INVIMPACT / Helping customers	81/237	133/364	Updated overlapping cumulative sample; not a monthly trend

ID / option	October count/base	November count/base	Treatment
INVIMPACT / Nothing measurable yet	37/237	51/364	Updated overlapping cumulative sample; not a monthly trend
SEAT / CEO or founder	36/101	36/101	Carried forward; exact count/base reconciliation
SEAT / Data or AI leader	23/101	23/101	Carried forward; exact count/base reconciliation
SEAT / CTO, CIO or engineering	16/101	16/101	Carried forward; exact count/base reconciliation
SEAT / Other	10/101	10/101	Carried forward; exact count/base reconciliation
SEAT / Investor	8/101	8/101	Carried forward; exact count/base reconciliation
SEAT / CMO or marketing	4/101	4/101	Carried forward; exact count/base reconciliation
SEAT / CISO or security	2/101	2/101	Carried forward; exact count/base reconciliation
SEAT / Board director	2/101	2/101	Carried forward; exact count/base reconciliation
MATURITY / Exploring	19/91	19/91	Carried forward; exact count/base reconciliation
MATURITY / Piloting	18/91	18/91	Carried forward; exact count/base reconciliation
MATURITY / Deployed in production	42/91	42/91	Carried forward; exact count/base reconciliation
MATURITY / Embedded (removing it would change our cost structure or hiring plan)	12/91	12/91	Carried forward; exact count/base reconciliation
SPEND / Under $100K	31/76	31/76	Carried forward; exact count/base reconciliation
SPEND / $100K to $1M	17/76	17/76	Carried forward; exact count/base reconciliation
SPEND / $1M to $10M	9/76	9/76	Carried forward; exact count/base reconciliation

ID / option	October count/base	November count/base	Treatment
SPEND / $10M to $100M	2/76	2/76	Carried forward; exact count/base reconciliation
SPEND / Over $100M	5/76	5/76	Carried forward; exact count/base reconciliation
SPEND / Not sure	12/76	12/76	Carried forward; exact count/base reconciliation
COST / Yes	34/77	34/77	Carried forward; exact count/base reconciliation
COST / Partly	30/77	30/77	Carried forward; exact count/base reconciliation
COST / No	13/77	13/77	Carried forward; exact count/base reconciliation
FLEET / None	9/75	9/75	Carried forward; exact count/base reconciliation
FLEET / 1 to 5	27/75	27/75	Carried forward; exact count/base reconciliation
FLEET / 6 to 20	11/75	11/75	Carried forward; exact count/base reconciliation
FLEET / More than 20	22/75	22/75	Carried forward; exact count/base reconciliation
FLEET / Not sure	6/75	6/75	Carried forward; exact count/base reconciliation
BOTTLENECK / Data access and quality	29/75	29/75	Carried forward; exact count/base reconciliation
BOTTLENECK / Compute	22/75	22/75	Carried forward; exact count/base reconciliation
BOTTLENECK / Integration with existing systems	21/75	21/75	Carried forward; exact count/base reconciliation
BOTTLENECK / Inference cost	19/75	19/75	Carried forward; exact count/base reconciliation
BOTTLENECK / Governance and approval	16/75	16/75	Carried forward; exact count/base reconciliation
BOTTLENECK / Agent identity and permissions	11/75	11/75	Carried forward; exact count/base reconciliation

ID / option	October count/base	November count/base	Treatment
BOTTLENECK / Talent	11/75	11/75	Carried forward; exact count/base reconciliation
ACCESS / Per-agent credentials	24/71	24/71	Carried forward; exact count/base reconciliation
ACCESS / Shared service accounts	18/71	18/71	Carried forward; exact count/base reconciliation
ACCESS / Delegated user identity	4/71	4/71	Carried forward; exact count/base reconciliation
ACCESS / Credential-free or brokered access	3/71	3/71	Carried forward; exact count/base reconciliation
ACCESS / Not applicable yet	22/71	22/71	Carried forward; exact count/base reconciliation

Disposition of prior aggregate exhibits

No old role cut or matched table is silently described as new evidence. Omitted exhibits remain available in the preserved October snapshot.

Published object	November disposition	Reason
overall.finance_budget	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.finance_signer	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.finance_blocker	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.finance_payback	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.security_problem	updated cumulative	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.security_funding	updated cumulative	Published counts normalized to any mention and compared with current exports excluding added cohort

Published object	November disposition	Reason
overall.marketing_status	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.marketing_impact	updated cumulative	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.founder_pricing	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.founder_owner	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.investor_owner	updated cumulative	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.investor_impact	updated cumulative	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.ai_seat	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.ai_maturity	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.ai_spend	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.ai_cost_visibility	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.ai_agents	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.ai_bottleneck	retained	Published counts normalized to any mention and compared with current exports excluding added cohort
overall.ai_data_access	retained	Published counts normalized to any mention and compared with current exports excluding added cohort

Published object	November disposition	Reason
cuts.finance_budget_by_title_seat	reclassified historical	November keyword classifier v1 differs; no trend comparison
cuts.finance_signer_by_title_seat	reclassified historical	November keyword classifier v1 differs; no trend comparison
cuts.finance_blocker_by_title_seat	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.finance_payback_by_title_seat	reclassified historical	November keyword classifier v1 differs; no trend comparison
cuts.marketing_status_by_title_seat	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.marketing_impact_by_title_seat	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.security_problem_by_title_seat	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.security_funding_by_title_seat	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.founder_pricing_by_batch_era	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.founder_owner_by_batch_era	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.investor_owner_by_seniority	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
cuts.investor_impact_by_seniority	omitted from November narrative comparisons	No new supported role/batch/seniority finding commissioned; old cut remains historical, not silently refreshed
matched.agents_x_cost	retained in scoped operator cost result	Recomputed matched n=75, operators n=60; full-cost yes=30, partly=23, no=7

Published object	November disposition	Reason
matched.maturity_x_cost	omitted from November headline comparisons	No new comparable linked evidence; avoid small-row or cross-sectional transition claims. Historical exhibit remains in October snapshot.
matched.maturity_x_agents	omitted from November headline comparisons	No new comparable linked evidence; avoid small-row or cross-sectional transition claims. Historical exhibit remains in October snapshot.
matched.founder_pricing_x_buying_doorway	omitted from November headline comparisons	No new comparable linked evidence; avoid small-row or cross-sectional transition claims. Historical exhibit remains in October snapshot.
matched.investor_owner_x_portfolio_impact	omitted from November headline comparisons	No new comparable linked evidence; avoid small-row or cross-sectional transition claims. Historical exhibit remains in October snapshot.
overall.ai_signer	retained as source-specific SIGN result	SRC32 question base 86; full distribution in source tables, not independent of common SIGN
derived_metrics.investor_positive_impact_any	updated	Respondent-level union recomputed as 321/364; contradictory selections retained
network	omitted from growth headlines	Export coverage differs; smaller ThinkingAI roster has distinct guest IDs. No comparable network growth inference.
events	replaced by current source manifest	Every supplied file has hash, source ID, eligibility and question coverage; rosters are not survey answers.

Open-text source treatment

The export set includes open-text security and governance questions. Nonblank completion is not equivalent to an interpretable answer. No theme prevalence, budget average, private quotation or participant-level case is published from these fields. Their inventory is retained so that missing quantitative claims are not mistaken for missing source inspection.

Question	Nonblank unique answers	Treatment
How do we give agents only the access they need?	334	Not a coded theme denominator; no prevalence estimate

Question	Nonblank unique answers	Treatment
What stops a malicious tool response from hijacking an agent?	256	Not a coded theme denominator; no prevalence estimate
When should an agent need human approval before acting?	263	Not a coded theme denominator; no prevalence estimate
What percentage of your AI agent budget goes to security and governance?	327	Not a coded theme denominator; no prevalence estimate

Source manifest

The machine-readable JSON contains complete hashes and UTC registration ranges. Filenames identify authorized exports; raw rows and respondent identifiers are not included in this publication package.

Source	Export filename	Rows	Eligible rows	Disposition	Structured questions
SRC00	AI Agents for Fintech Engineering Teams - Guests - 2026-11-01-16-54-52.csv	243	242	retained	Roster / other fields
SRC01	AI Infrastructure Roundtable - Guests - 2026-11-01-17-01-05.csv	104	104	retained	Roster / other fields
SRC02	AI as a Force Multiplier_ Scaling Lean Finance Teams Without Adding Headcount - Guests - 2026-11-01-16-57-34.csv	297	205	retained	FUND, SIGN, BLOCK, PAY
SRC03	Agentic AI Meets Go-to-Market_ Panel and Mixer for Marketing and Growth Leaders - Guests - 2026-11-01-16-57-54.csv	345	252	retained	MKTSTAGE
SRC04	Agentic Growth_ What CMOs Still Own as AI Takes on More of the Growth Engine - Guests - 2026-11-01-16-40-12.csv	147	118	retained	MKT
SRC05	Agentic Security Coffee Meetup / Black Hat - Guests - 2026-11-01-16-47-55.csv	3	3	retained	Roster / other fields
SRC06	Agentic Security Coffee Meetup / Black Hat - Guests - 2026-11-01-16-58-17.csv	3	3	duplicate excluded	Roster / other fields
SRC07	Agentic Security Coffee Meetup / Black Hat - Guests - 2026-11-01-16-58-26.csv	19	19	retained	Roster / other fields
SRC08	Agents in Production_ The Auth Stack for AI - SF Tech Week 2026 - Guests - 2026-11-01-16-40-58.csv	427	427	retained	Roster / other fields

Source	Export filename	Rows	Eligible rows	Disposition	Structured questions
SRC09	AltaLab Fall 2026 Batch - Guests - 2026-11-01-17-01-42.csv	21	21	retained	Roster / other fields
SRC10	Building data agents enterprise can actually trust - Guests - 2026-11-01-16-58-03.csv	1300	206	retained	Roster / other fields
SRC11	Buy, Sell, or Wait_ M&A Decisions CFOs Are Making Now - Guests - 2026-11-01-17-03-42.csv	161	130	retained	FUND, SIGN, BLOCK, PAY
SRC12	CEO PRIVATE DINNER - Guests - 2026-11-01-16-52-24.csv	70	70	retained	Roster / other fields
SRC13	CEO PRIVATE DINNER - Guests - 2026-11-01-16-54-35.csv	70	70	duplicate excluded	Roster / other fields
SRC14	CEO PRIVATE DINNER - Guests - 2026-11-01-16-55-13.csv	315	71	retained	Roster / other fields
SRC15	CEO PRIVATE DINNER - Guests - 2026-11-01-16-59-10.csv	310	52	retained	Roster / other fields
SRC16	CEO PRIVATE DINNER - Guests - 2026-11-01-17-03-06.csv	72	63	retained	Roster / other fields
SRC17	CEO Private Dinner - Guests - 2026-11-01-16-52-10.csv	41	41	retained	Roster / other fields
SRC18	CEO Private Dinner - Guests - 2026-11-01-16-54-43.csv	41	41	duplicate excluded	Roster / other fields
SRC19	CFO Executive Forum_ Giants Game in the SVB Suite - Guests - 2026-11-01-16-56-37.csv	60	55	retained	Roster / other fields
SRC20	CFOs on the Bay_ A Private Yacht Excursion - Guests - 2026-11-01-16-59-26.csv	161	113	retained	FUND, SIGN, BLOCK, PAY
SRC21	CISO Dinner - Guests - 2026-11-01-16-38-56.csv	86	72	retained	SEC, SECFUND
SRC22	CISO Roundtable Dinner - Guests - 2026-11-01-16-57-12.csv	563	86	retained	SEC, SECFUND
SRC23	CISO Roundtable Dinner - Guests - 2026-11-01-16-59-37.csv	579	79	retained	SEC, SECFUND
SRC24	CISO Roundtable Dinner - Guests - 2026-11-01-17-04-05.csv	562	69	retained	SEC, SECFUND

Source	Export filename	Rows	Eligible rows	Disposition	Structured questions
SRC25	Claude for Finance - Guests - 2026-11-01-16-56-47.csv	194	184	retained	FUND, SIGN, BLOCK, PAY, FINSTAGE
SRC26	Connect Everything_ MCP for AI Agents during SF a16z TechWeek - Guests - 2026-11-01-16-41-35.csv	118	118	retained	Roster / other fields
SRC27	Convening_ How to Build an Executive Network That Compounds - Guests - 2026-11-01-16-45-32.csv	16	16	retained	Roster / other fields
SRC28	Convening_ How to Build an Executive Network That Compounds - Guests - 2026-11-01-16-54-27.csv	41	41	retained	Roster / other fields
SRC29	Convening_ How to Build an Executive Network That Compounds - Guests - 2026-11-01-16-58-41.csv	31	31	retained	Roster / other fields
SRC30	Convening_ How to Build an Executive Network That Compounds - Guests - 2026-11-01-17-01-28.csv	16	16	duplicate excluded	Roster / other fields
SRC31	Convening_ How to Build an Executive Network That Compounds - Guests - 2026-11-01-17-02-16.csv	9	9	retained	Roster / other fields
SRC32	Enterprise AI at Microsoft - Guests - 2026-11-01-17-01-56.csv	919	314	retained	SIGN, SEAT, MATURITY, SPEND, COST, FLEET, BOTTLENECK, ACCESS
SRC33	Executive AI Leverage Report Roundtable - Guests - 2026-11-01-16-57-20.csv	0	0	retained	Roster / other fields
SRC34	GC Executive Forum, Private Lunch - Guests - 2026-11-01-16-35-19.csv	95	95	retained	Roster / other fields
SRC35	GC Executive Forum, Private Lunch - Guests - 2026-11-01-16-36-54.csv	95	95	duplicate excluded	Roster / other fields
SRC36	How to Join Microsoft for Startups and Unlock the Benefits_ An Executive Briefing - Guests - 2026-11-01-16-40-42.csv	37	37	retained	Roster / other fields
SRC37	Implementing AI Models_ An Evening with Jerry Xu - Guests - 2026-11-01-16-50-29.csv	8	8	retained	Roster / other fields

Source	Export filename	Rows	Eligible rows	Disposition	Structured questions
SRC38	Implementing AI Models_ An Evening with Jerry Xu - Guests - 2026-11-01-16-56-12.csv	8	8	duplicate excluded	Roster / other fields
SRC39	Investors Summer Drinks - Guests - 2026-11-01-16-57-44.csv	318	300	retained	INVOWN, INVIMPACT
SRC40	Investors on the Bay A Fall Mixer - Guests - 2026-11-01-17-24-12.csv	286	198	retained	INVOWN, INVIMPACT
SRC41	Investors on the Bay A Fall Mixer - Guests - 2026-11-01-17-24-36.csv	286	198	duplicate excluded	INVOWN, INVIMPACT
SRC42	MCP, APIs & THE AGENT INTEGRATION LAYER - Guests - 2026-11-01-17-27-38.csv	84	84	retained	Roster / other fields
SRC43	Marketing Measurement and Attribution in the AI Era - Guests - 2026-11-01-16-59-00.csv	296	181	retained	MKT
SRC44	Menlo Park University and Stanford AI & Venture Capital Program_ Live Preview - Guests - 2026-11-01-17-03-21.csv	53	53	retained	Roster / other fields
SRC45	Partner Marketing and the New AI Ecosystem - Guests - 2026-11-01-17-02-38.csv	176	90	retained	MKT
SRC46	Ready for Anything_ IPOs, SPACs and Capital Market Shifts - Guests - 2026-11-01-17-26-39.csv	378	298	retained	Roster / other fields
SRC47	SNOWFLAKE SUMMIT 26 Side Event - Guests - 2026-11-01-16-54-13.csv	7656	321	retained	Roster / other fields
SRC48	Swing for CFO's - Golf Gathering - Guests - 2026-11-01-16-55-30.csv	458	31	retained	Roster / other fields
SRC49	Swing for CMOs - Golf Gathering - Guests - 2026-11-01-16-55-21.csv	231	23	retained	Roster / other fields
SRC50	THE OPEN INTEGRATION LAYER FOR AGENTS - Guests - 2026-11-01-16-42-22.csv	118	118	retained	Roster / other fields
SRC51	THE OPEN INTEGRATION LAYER FOR AGENTS - Guests - 2026-11-01-17-26-55.csv	118	118	duplicate excluded	Roster / other fields
SRC52	THE OPEN INTEGRATION LAYER FOR AGENTS - Guests - 2026-11-01-17-27-13.csv	118	118	duplicate excluded	Roster / other fields
SRC53	The Agentic Growth Era Dinner - Guests - 2026-11-01-16-51-07.csv	195	161	retained	Roster / other fields

Source	Export filename	Rows	Eligible rows	Disposition	Structured questions
SRC54	The Agentic Growth Era Dinner - Guests - 2026-11-01-16-55-40.csv	195	161	duplicate excluded	Roster / other fields
SRC55	The Integration Layer for AI Agents during SF TechWeek - Guests - 2026-11-01-17-25-34.csv	195	195	retained	Roster / other fields
SRC56	The Integration Layer for AI Agents during SF a16z TechWeek - Guests - 2026-11-01-17-26-05.csv	508	508	retained	Roster / other fields
SRC57	The MCP Gateway during SF a16z TechWeek - Guests - 2026-11-01-17-05-04.csv	634	634	retained	Roster / other fields
SRC58	The MCP Gateway during SF a16z TechWeek - Guests - 2026-11-01-17-26-23.csv	120	120	retained	Roster / other fields
SRC59	The Universal Connector for AI during SF a16z TechWeek - Guests - 2026-11-01-17-27-52.csv	97	97	retained	Roster / other fields
SRC60	ThinkingAI Agentic Growth Summit 2026 - Guests - 2026-11-01-17-04-24.csv	5157	1398	retained	Roster / other fields
SRC61	ThinkingAI Agentic Growth Summit 2026 - Guests - 2026-11-01-17-04-42.csv	2808	99	retained	Roster / other fields
SRC62	VC - Start Up Circle Block Party - Guests - 2026-11-01-16-56-28.csv	357	357	retained	Roster / other fields
SRC63	What Is the Difference Between an Executive Community and a Networking Group? - Guests - 2026-11-01-16-50-54.csv	0	0	retained	Roster / other fields
SRC64	What Is the Difference Between an Executive Community and a Networking Group? - Guests - 2026-11-01-16-55-53.csv	0	0	duplicate excluded	Roster / other fields
SRC65	YC Founders Mixer - SF Tech Week 2026 - Guests - 2026-11-01-17-25-50.csv	1416	295	retained	Roster / other fields
SRC66	YC Founders Summer Mixer - Guests - 2026-11-01-16-58-50.csv	1292	207	retained	Roster / other fields
SRC67	YC Founders Wine & Cocktails Mixer - Guests - 2026-11-01-16-56-57.csv	1221	190	retained	PRICE, DOOR
SRC68	YC Founders on the Bay - Guests - 2026-11-01-16-56-03.csv	238	192	retained	Roster / other fields

Citation aliases

Narrative reference INV_POSITIVE resolves to INVIMPACT_POSITIVE. OPERATOR_COST is a family reference to OPERATOR_COST_YES, OPERATOR_COST_PARTLY and OPERATOR_COST_NO. Primary question identifiers refer to the whole distribution; a suffix such as SEC-01 identifies the option in registry order. Neither alias changes a denominator or creates a new observation.

Reproducibility and boundaries

Run scripts/calculate.py against the authorized local source exports, then scripts/build_registry.py to reconcile and add the registry-derived quantities. Public outputs contain aggregates only. The first script selects records and options; the second preserves the published snapshot hash, reconciles historical distributions and builds this registry. The published DATA-NOTES.md resource could not be opened in the browser; the calculation rules here are explicit and do not claim that unavailable notes were inspected.

The full aggregate JSON preserves per-source distributions, pre-October records in the current snapshot, October-registration subsets, derived results, role cuts and source provenance. CSV contains every primary option, derived count and published title-cut option. Report claim ledgers distinguish empirical observations, external findings, interpretations, recommendations and illustrative assumptions.

An unchanged cumulative metric can remain useful, but its age must remain visible. No inference is made from the absence of a new answer about whether a real organization changed. Unknown and not-applicable selections are retained rather than removed to improve the headline.

References and citation

[OFF-OCT] Published aggregate snapshot, retrieved 2 November 2026. https://openfutureforum.com/research/data/AGGREGATE-DATA.json

[OFF-INDEX] Open Future Forum research index. https://openfutureforum.com/research/

Suggested citation: Newlands, Murray. Executive AI Statistics, November 2026. Open Future Forum. Calculation-v1.1; evidence cutoff 31 October 2026.